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# Client Bulletin



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## Central Ohio NAIOP Recognizes Andy Wecker with Two Awards

At its annual awards dinner this year at Columbus COSI, NAIOP chapter president Cliff Aiken, the Chief Investment Officer at **EXXCEL** Project Management, presented attorney Andy Wecker with an Outstanding Volunteer Award for his contributions to the chapter. In addition, Andy received another award for having served as a director or officer from 2004-2015, including chapter president in 2013. Andy was involved at the earliest stages in creating NAIOP Ohio, which combined the efforts of chapters from Northeast Ohio, Dayton, Cincinnati and Central Ohio to lobby at the state level on issues such as electric line extension in the era of deregulation, annexation reform, prevailing wage, and other issues related to economic development. In 2014, the national NAIOP organization awarded NAIOP Ohio with its Capitol Dome award for its work opposing Governor Kasich's attempt in 2013 to apply the sales tax to commercial rents and services.

Andy said he most enjoyed the chapter's recent emphasis on its Developing Leaders and outreach to college students. Since 2014, Delaware-area business Blackwing Shooting Center has worked with the Developing Leaders on a Sporting Clay Shootout. The now-annual event draws a large crowd of commercial and industrial real estate professionals to Blackwing and Delaware.

"The way people are using real estate is changing, from location to the built environment," Andy said. "This organization blends three generations worth of experience, perspective and energy together in a great way, and it is helping to improve the Central Ohio economy."

## Andy Wecker to Teach Course on Farm Business Law

Andy Wecker will be the morning instructor at a continuing legal education seminar titled "Farm Business Law," sponsored by National Business Institute. The seminar is being held on December 10, starting at 9 a.m., at the Hilton Garden Inn at the Columbus Airport. The three speakers will cover federal and state statute and regulatory updates, financing, buying and selling farm land and businesses, negotiating and drafting farm land leases and other agricultural contracts. In addition to giving the regulatory update, Andy's topics are financing, including FSA programs, business associations, and selling and conveying recorded interests in real estate.

## Holiday Office Hours

The offices of Manos, Martin & Pergram will be closed on Christmas Eve and Christmas Day and New Year's Eve and New Year's Day.

## Season's Greetings and Thank You

The attorneys and staff at Manos, Martin & Pergram Co., LPA want to take this opportunity to wish you all happy holidays and a happy, healthy and prosperous new year. We thank you for your business in the past year and look forward to serving you in the new year.

## Notice

This bulletin provides general information and is not legal advice. Please contact us if you need legal advice.

If you have friends or associates who you think would enjoy receiving a copy of this Client Bulletin, please feel free to forward it on. Thank you.